



Andrew "Blake" Ray

Founder

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Blake started his career in financial services with Wells Fargo in the coalfields of Southwestern Virginia as a personal banker. Over thirteen years, he held various leadership positions throughout Western Virginia and the Washington DC region. Blake has built and led teams in Bristol, Roanoke, Charlottesville, Harrisonburg, and most recently served as the Regional Lending Director for the Washington DC Metro Capital Region for Wells Fargo's Wealth and Investment Management Division. In this role, Blake supported nearly five hundred Financial Advisors across Virginia with strategic business development, complex case management, client execution, and implementation of holistic wealth planning. He also led a group of highly credentialed specialists to support both the client and financial advisor experience. Blake works in a team environment, bringing experts into the process to execute on problem solving by providing creative and complex solutions. Additionally, he served on Wells Fargo's Virginia West Diversity and Inclusion Council, Team Member Volunteer and Philanthropic Council, and Virginia West Leadership Council in addition to acting as a mentor and member of the Generations Team Member Network.

A native to Richlands, Virginia in Tazewell County, Blake studied music and business administration at Southwest Virginia Community College and King University. He has a passion for music in all forms and spends his free time attending music festivals, orchestra concerts, Broadway shows, and choral concerts. He credits his musical education as a foundation of success through discipline and expressing creativity. He plays the classical French horn and is a vocal baritone, and works to stay active in participating in community orchestras and choirs.

Blake is extremely active in community and economic development. Across the Commonwealth of Virginia, he has served on many boards and committees focused on the development of the small business community, financial literacy, education, and development of the younger generation. Family is extremely important to Blake; he spends as much time with his adopted niece and nephew as possible. After their adoption opened his eyes and heart in ways he never would have imagined, he began supporting children through investment and volunteerism, especially kids who are growing up in the foster system.